



**QUALITY WARNING!!!**

**USE OF NON-OEM MANUFACTURED REPAIR & REPLACEMENT PARTS**

To: Valued Customers of VALVEWORKS® USA

Date: January 2, 2015

VALVEWORKS® USA values you as a customer and business partner; therefore, we feel that it is our obligation to make you aware that there are companies out in the marketplace falsely representing that they supply VALVEWORKS® USA gate valve parts, when in reality they are supplying reverse-engineered parts that do not meet the design criteria of VALVEWORKS® USA.

**There are parts being marketed and sold by other entities NOT related to VALVEWORKS® USA that can cause field failures resulting in equipment damage, bodily injury, or even death. When using NON-OEM manufactured parts in repair or remanufacture of VALVEWORKS® USA gate valves, all LIABILITIES are transferred from VALVEWORKS® USA to the user.**

We are proud of the fact that we are a licensed manufacturer of Wellhead and Christmas Tree equipment, under strict guidelines set forth by the American Petroleum Institute (API) under specifications 6A and Q1. We have design validation packages that have been carefully engineered and approved by the API. These design packages have strict material requirements, which do not allow for substitutions or deviations. We have been made aware that there are organizations in the marketplace that are attempting to produce low-cost variations of key sealing components in VALVEWORKS®-specific gate valves. They are using inferior material types and grades that do not conform to our design criteria and can cause failure, equipment damage, bodily injury, or even death.

**The key to minimizing your risk and exposure to damages and maximizing the life of your valve and wellhead component fleet is to always use OEM-manufactured repair and replacement components, and perform all repairs and remanufacture per OEM specifications and guidelines.**

VALVEWORKS® USA wants our business partners to be aware of this ongoing problem, and avoid any substitutes whatsoever. Please report any persons that represent themselves as a representative of our company if they are not a direct employee, or if they operate from a facility that is not 100% VALVEWORKS® USA owned and operated.

Please do not hesitate to contact me if you have any questions at all, or need any further clarification on this matter.

**Brian Furqueron  
V.P. Sales & Marketing  
VALVEWORKS® USA**